

Government of Nepal
Ministry of Agriculture and Livestock Development
Department of Agriculture
Rani Jamara Kulariya Irrigation Project
Agriculture Component implementation Unit, Tikapur, Kailali
(IDA credit No.6194-NP, Project ID No. P158364)
Terms of Reference (ToR)



For the Hiring of a Agribusiness Expert Consultant, Individual Consultant

1. Background

The Rani Jamara Kulariya Irrigation system is located in Kailali District, Far western Development Region of Nepal where water from the Karnali River has been diverted to irrigate a command area of 14,300 hectares in traditionally way. The Government of Nepal, with financial support from the World Bank, is modernizing and rehabilitating the Rani Jamara Kulariya Irrigation scheme since October, 2011 with the objectives of 'improving irrigation water delivery to, and management in, the command area' benefitting nearly 25000 households comprising 175,000 people from 3 municipalities two at township level (Tikapur and Lamki Chuwa) and one at rural level (Janaki).

The main objective of the second phase of RJKP is to improve irrigation and agriculture services for farmers in the irrigated area of the Rani Jamara Kulariya Irrigation schemes. The project have three components; (1) Scheme modernization (2) strengthening Water Users Associations/Committees (WUAs/WUCs) and Agricultural Production Support.

To facilitate agricultural production support activities implementation RJKIP-ACIU intends to hire an individual national expert for the post of Agribusiness Expert, hereafter referred to as the Consultant.

2. Objective of the assignment

The main objective of hiring the Consultant is to provide technical assistance to producers and traders for production, post harvesting handling and marketing of agriculture commodities.

3. Task and responsibilities

S/he will help on Agricultural Production Support and Agribusiness management matters. S/he will help in producing all reports relating to business plan development and feasibility study of particular agribusiness related infrastructure as required by the World Bank and the Government of Nepal. S/he will transfer the knowledge to the RJKIP-ACIU officials.

- Analyze cost of production and benefit cost ratio of major high value agriculture commodities including fish, mushroom and beekeeping,
- Identify cost minimization techniques and tools and recommend farmers using them to improve the profit from commercial production of high value agriculture commodities,
- Develop a model of business plan for seed, vegetable and banana cooperatives for the economic viability of the business,


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- Prepare collaborative and/or cost sharing operation model of cold storage and banana ripening chambers for sustainable operation,
- Develop guidelines and package of trainings for post-harvest handling of H produced by groups and cooperatives,
- Support project team to conduct trainings, workshops and seminars with value chain stakeholders to bring the actors together for their mutual benefit,
- Identify and promote value adding options of high value commodities grown in the project areas.
- Involve in developing format for applications and selection criteria for the project support on post-harvest handling and marketing infrastructures,
- Involve in reviewing the applications, verifying the field and interviewing the farmers/ groups/ cooperatives for grant support.
- Support agriculture component coordinator and project team for the smooth functioning of agribusiness, post-harvest and market support related programs.

4. Work Plan/Schedules/Deliverables

The Consultant will be required to submit Work-plan in the beginning of the Month for that month and the report of service rendered within the framework of Work-plan and Task and Responsibility (as mentioned in the section Tasks and Responsibility above) to the ACIU-Coordinator at the end of the month. S/he will also submit the technical papers or documents that have been prepared as part of study in context of her/his assigned Tasks and Responsibilities. S/he is required to deliver a presentation and provide hands out at the trainings conducted by the project.

5. Management of Assignment

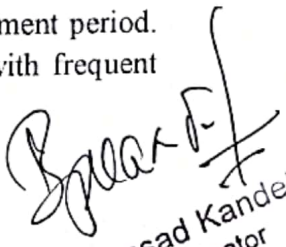
RJKIP-ACIU will administer the consultant's work. The consultant shall work under the guidance of RJKIP-ACIU and will report directly to the ACIU- Co-ordinator. The Consultant will work in close co-ordination with Project Implementation Office, Ministry of Agriculture and Livestock Development, Water User Committees and other line agency and external partners. In order to accomplish the works in timely manner, the Consultant should start the work immediately after signing the contract agreement.

6. Recruitment of the consultant

Recruitment of the Consultant shall be done as per 'Guidelines: "Selection and Employment of Consultants under IBRD Loan and IDA Credits and Grants by the World Bank Borrowers"

7. Duration of the Assignment

The consultant will provide his/her inputs on total of 24 months over an assignment period. The Consultant will be based at the RJKIP-ACIU office in Tikapur, Kailali with frequent visit to project command area.


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8. Payment of Consultant

Payments toward monthly remuneration will be made based on the time sheet support progress reports. The out of pocket expenses shall be paid after completion of said task upon submission of bills or invoices. In case of

9. Office Space, Equipment and other Logistic Support

The office space and other relevant facilities shall be provided by RJKIP-ACIU as per the contract agreement. However, the Consultant has to bring his/her own laptop computer with the provision of printing facility being made by ACIU. The ACIU, office will assist in obtaining all available reports, materials and data necessary and facilitate the consultant for access to stakeholders/offices for efficient execution of the assignment.

10. Minimum Qualification Requirements

- Should have at least Master's Degree in Agricultural Economics/ Business Management/ Business Administration or relevant field;
- Should have at least 5 years of work experience in the field of Agribusiness Management in Public or Private Sectors.
- Experience in projects financed by the World Bank in particular, but also bilateral and / or multilateral agencies is preferable;
- Training on Agribusiness management is essential;
- Should have skills on business plan development and writing report;
- Nepalese Citizen
- The ability to work simultaneously on a variety of issues and task, while independently adjusting priorities to achieve agreed objectives and deadlines is essential;
- A demonstrated ability to simplify technical and complicated material in a creative manner is necessary;
- Strong interpersonal skills and an ability to work effectively with internal/external partners are essential; and
- This assignment demands strong written and verbal communication skills in both Nepali and English.

11. Indemnity

The Consultant shall be responsible for any damage of life, property that may arise out of his works and he shall take all necessary insurance provision to indemnify any claims for compensation that may arise through his negligence.

12. Taxation

The consultant is fully responsible for all taxes applicable as per the rules and regulations of Government of Nepal and for that the taxes shall be deducted at the source at the time of payment. All payments shall be made after deducting the taxes.


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13. Disposition of Facilities

At the end of the project, the consultant shall hand over to the RJKIP-ACIU office equipment, apparatus or other things procured by the project funding used by the consultant during the assignment. All items handed over to the RJKIP-ACIU office shall be in good operating condition but fair wear and tear is expected. Items, which have become unserviceable due to negligence or causes other than fair usage, shall be replaced at the consultant's expense.

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